Request for Proposal
Southfield Public Schools
Landscaping and Snow/Ice Removal Service
Bid Addendum I
March 22, 2017

1. The Pre Bid meeting sign in sheet and agenda are attached.

2. Clarifications to RFP:

A. The specifications are correct. Brace Lederle does require both landscaping and snow and ice removal service.

B. Page 8 of 15. Section J. is amended **in bold** as follows:

J. It shall be normal procedure and the responsibility of Contractor to perform snow/ice removal operations and salting between the hours of 7:00 p.m. and 7:00 a.m. In the event of a snow/ice accumulation of 1½" or more between 7:00 a.m. and 7:00 p.m., Contractor must dispatch adequate labor and equipment to this site **if requested by the Facility Manager** to perform snow/ice removal and salting of the roads, and parking areas in a manner satisfactory to the District until evening hours when completion of the snow/ice removal operation can occur without interference by parked vehicles and/or traffic. This process is part of a normal snow/ice removal operation. As such, District must not incur any additional costs for this work. In the event: a). Contractor satisfactorily completes part of the snow/ice removal operation during normal business hours and cannot complete the remaining portion due to parked cars and/or traffic. b). Contractor plans to return to the site during non-business hours to finish the original snow/ice removal operation. c). It has stopped snowing and d) District has confirmed satisfactory completion of part of the snow/ice removal operation, then Contractor may be able to charge for additional work only if additional snow accumulation in excess of 1½" accumulates between the time the partial work was satisfactorily completed and the time when Contractor returns to finish the original snow/ice removal operation. Such charge must be based on the unit pricing outlined in the payment schedule and must not exceed the "per push" unit price outlined in the payment schedule. When additional charges are going to be incurred, Contractor must notify District and obtain District approval to proceed prior to commencing any such work which will be an additional charge to District.

C. Charge for partial snow push. In the event the Facilities Manager requests only certain sections of the District cleared of snow (i.e. entrances to certain buildings only) the contractor will charge an hourly rate. The Official bid form has been amended to include an hourly rate for this occurrence.

D. Summer school locations include Southfield High School for the Arts & Technology, Leonhard Elementary, Magnolia Preschool and Kennedy Learning Center.

3. Vendor questions:

A. Could you please provide the current contract pricing for these services? Per push $5,085, Excess $6,125, Cost per cut $3,903, Fall rate $4,368, Spring rate $3,848

B. Could you please either direct me as to where I can locate the tabulations from the last bid? **See attached.**

Southfield Public Schools
Request for Proposal PreBid Meeting
Landscaping and Snow and Ice Removal Service RFP
March 22, 2017

I. Introductions: Martha Ritchie, Purchasing Director, Lessie Smith, Facilities Manager, Dennis Gregory, Operations Manager

2. Familial Disclosure, Iran form, bid bond

3. RFP Review - Martha Ritchie

4. Questions- Questions to be emailed to Martha Ritchie at Martha.ritchie@southfieldk12.org. Questions will be answered in the form of addenda and posted on the district website www.southfieldk12.org.

5. Obtain visitor pass when checking school sites.

Southfield Public Schools
Pre-Bid Sign in Sheet: Landscaping Services March 22, 2017
Please leave business card also if available

Attendee	Company Name	Email Address PLEASE PRINT	Phone
Kim Brenner	Progressive Irrigation	Kim@progressiveirrigation.com	248.889.9067
Gwen Owens	Owens Maintence	gaowens1@comcast.net	248-352-4233
Cory McDonald	LPC Landscape	cmcdonald@lpclandscape.com	313-649-7161
Justin Lang	United Lawnscape	Jim@unitedlawnscape.com	586-752-5000
Dan Sermo	X Pert lawn and Snow	xpertlandscaping@aol.com	248 721-0794 owner 248 632-4404
Mo Mufid	R.W.A Facilities mang.	Mufid@RWAFm.com	734-260-3345 734 9452624
Rick Stimson	Premier Group	subs@pgalc.com	313-963-1700
John Purdom	Mow on the go	Jpurdom@mowonthego.com	734-846-0510

Southfield Public Schools
Pre-Bid Sign in Sheet: Landscaping Services March 22, 2017
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Attendee	Company Name	Email Address PLEASE PRINT	Phone
JESSE FORD	B&B LANDSCAPING	BBLANDSCAPING61C YAHOO.COM	810 632 6061
KEVIN CARTER	PROFESSIONAL GROUNDS SERVICES	KCARTER@TPG-USA.COM	313-690-2370
SEAN LYONS	LPC LANDSCAPE	SEAN@LPCLANDSCAPE.COM	248 513-0291
Guy Ross	Fontenot Landscape Services	guyr@fontenotlandscape.com	313-704-7004
		BBLANDSCAPING61C YAHOO.COM	

Amended 3-22-17

SECTION IV: OFFICIAL BID FORM: PRICE RESPONSE FORM

BIDDER'S COMPANY NAME:_____

A. **Base Bid for Snow removal** Service includes total cost five (5) snow/ice removal operations for accumulation of 1 ½" through 9" at 15 Building locations as specified. (One complete salt application is included within the scope of work and unit price for each snow/ice removal operation.)

Year 1 July 1, 2017- June 30, 2018 $_____

Year 2 July 1, 2018- June 30, 2019 $_____

Year 3 July 1, 2019- June 30, 2020 $_____

SNOW UNIT PRICING:

Snow Removal Service	Year 1 7/1/2017-6/30/2018	Year 2 7/1/2018-6/30/2019	Year 3 7/1/2019-6/30/2020
Per Push (1.5"- 9.00") Each push includes cost of Salt Application. This applies after base of 5 snow removal ope have occurred.	$	$	$
Per Push in excess of 9.00"	$	$	$
Plus $_____ for each Additional each "1" exceeding 9.00"	$	$	$
Salt only (less than 1"snow) Cost of salt application only Without snow removal	$	$	$
Hourly rate for partial snow push (See Addendum I)	$/hour	$/hour	$/hour

C. Bid for Lawn service at 18 building locations as specified

Lawn Service & Landscaping	Year 1 7/1/2017-6/30/2018	Year 2 7/1/2018-6/30/201	Year 3 7/1/2019-6/30/2020
Cost per Cut	$	$	$
Weeding Service (list price per operation)	$	$	$
Fall Maintenance Rate (list price per operation)	$	$	$
Spring Maintenance Rate (list price per operation)	$	$	$
Fence Line trimming (list price per hour)	$ per hour	$ per hou	$ per hour
Mulch installation ($ per yard) Mulch provided by District	$ per yard	$ per yar	$ per yard

Snow	Bid Bond	FS	Non Iran	Year 1 Base Bid	Year 2 Base Bid	Per Push 1.5" - 8"	Excess 8"inch	Each additional 1"	Salt only	
Commerical Grounds	x	x	x	No bid	No bid					
GDI Omni Inc.	x	x	x	$ 23,375.00	$ 23,375.00	$ 4,675.00	$ 10,700.00	$ 385.00	$ 3,190.00	
Louie's Landscaping	x	x	x	$ 27,575.00	$ 27,575.00	$ 3,500.00	$ 5,500.00	$ 200.00	$ 1,900.00	
United Landscape	x	x	x	$ 24,450.00	$ 24,450.00	$ 4,890.00	$ 5,890.00	$ 400.00	$ 2,590.00	

Landscaping				One Time Fence	Per Cut	Weeding Service	Fall Maintenance	Spring Maintenance	Sprinkler Winter	Sprinkler Summer
Commercial Grounds Services	x	x	x	no bid	$ 3,691.00	$ 1,136.00	$ 9,380.00	$ 9,380.00	$ 380.00	$ 420.00
GDI Omni				$ 4,730.00	$ 4,070.00	$ 1,430.00	$ 19,800.00	$ 8,250.00	$ 935.00	$ 8,800.00
Louie's Landscaping				$ 3,200.00	$ 3,210.00	$ 1,000.00	$ 2,000.00	$ 1,000.00	$ 50.00	$ 100.00
United Landscape				29.75 man ho	$ 3,753.00	$ 775.00	$ 4,200.00	$ 3,700.00	$ 400.00	$ 480.00

Discount if Awarded Both	
Commercial Grounds Services	n/a
GDI Omni	n/a
Louie's Landscaping	2%
United Landscape	n/a